



What Am I Going To Do With All My STUFF?

Julie Hall

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"What am I Going to Do with All My STUFF?" by Julie Hall, The Estate Lady® offers options, resources, and best practices for the downsizing process. Garages, storage units, and attics are full of stuff because most people don't know how to let go and they have no idea where to begin to simplify their living space. For all these people, Julie Hall gives the brain of an appraiser and liquidator rolled into one. 'What am I Going to Do with All My STUFF?' is her advice on how to thin out the house one room at a time and determine what to keep, sell, donate, and discard. She discusses what has value, options for selling stuff, and what to do with collections and family heirlooms. Understanding value is critical knowledge for the process of simplifying possessions. This book defines the factors which affect value, like the economy, market trends, changing styles, and generational differences. Characteristics of value, such as condition, provenance, age, material, artist, and style, are discussed to help the consumer realize what has value and why some pieces don't hold their expected value anymore. Author Julie Hall, The Estate Lady® is a nationally recognized personal property advisor, appraiser and liquidator with decades of experience. This experience provides for the consumer a wealth of very valuable assistance which allows them to simplify their spaces and live free of clutter. Many people want to downsize, or they need to downsize because of financial reasons or an empty nest. After decades of working with estates and downsizers, hoarders and heirlooms, Julie expertly shares her tips and best practices through this guide to empower consumers. Ms. Hall expertly navigates the emotional aspects of how to make peace with letting go. She addresses potential obstacles like time deadlines and staying on task. So many options are available for selling stuff: professional estate sale, auction, consignment, yard sale. Her book explains the pros and cons of each method and lists important questions to ask when interviewing professional estate liquidators. This guide has broad consumer appeal; everyone has stuff they don't use, whether one closet or an entire storage unit. At some point, everyone needs to move, downsize, and relieve themselves of belongings they don't need anymore. Julie Hall offers practical and professional solutions to move people from clutter to calm.

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