



Moving to Commercial Construction

Stephen S. Saucerman

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Commercial construction work is usually larger than residential, the payoff is better and you don't have to deal with homeowners. But commercial jobs have risks of their own, and if you are not careful you can lose your shirt.

If you've been thinking of taking on more commercial jobs, you should have the information in this new book. It offers the general contractor, subcontractor, and designer some step-by-step methods to making the move from residential to commercial construction a successful one.

Covers finding commercial work, compiling and estimate and presenting a bid, getting through the submittal and shop drawing process, working with owners, architects and subs, and controlling your costs and insuring profit.

Includes a CD-ROM with National Estimator, a stand-alone Windows™ estimating program, plus an interactive multimedia video that shows how to use the disk to compile construction cost estimates.

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